



LEX ARJAVALLP

ADVOCATES & SOLICITORS

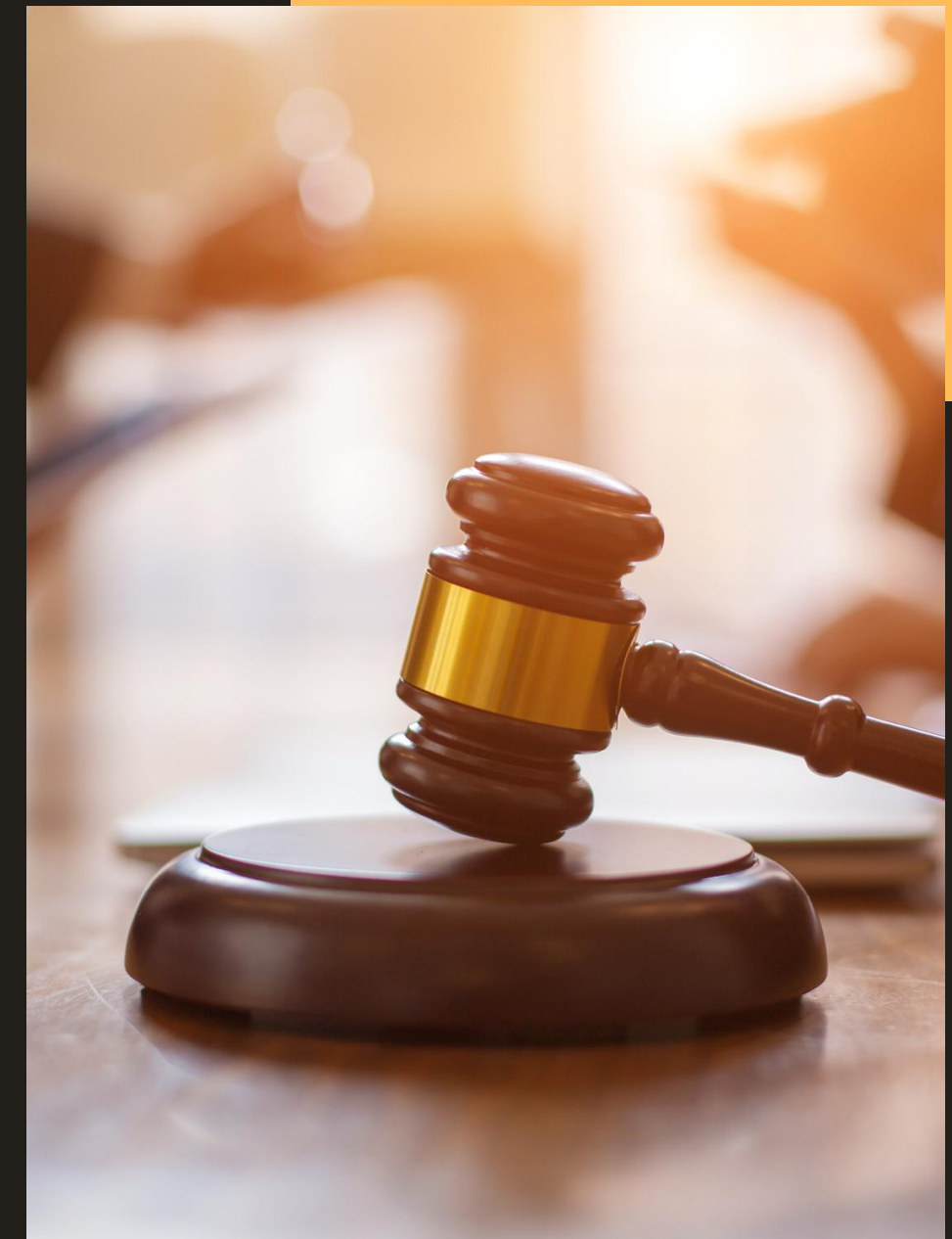
DYNAMIC | COMPREHENSIVE | CLIENT-CENTRIC

WHO ARE WE

YOUR TRUSTED LEGAL PARTNER AN OVERVIEW OF OUR SERVICES



- Lex Arjava LLP Founded in 2019
- Established by legal professionals Nirmal K. Pandey and Hemant Singh A., the firm operates on the belief that legal counsel should be both strategically insightful and commercially viable.
- A full-service law firm with a Pan-India and Asia-focused presence, it has: Registered Office in New Delhi, Headquarters in Mumbai, Corporate Office in Hyderabad
- The firm serves a diverse client base, ranging from emerging businesses to established enterprises.





OUR TEAM

- We are a growing team of 26 dynamic legal professionals, driven by a shared commitment to excellence and client service.
- Educated at top institutions: NALSAR, DSNLU, ICFAI, among others.
- Experience ranging from 5 to 37 years across diverse legal fields.
- Structured for impact: Managing Partner, Senior Partner, Partner etc.,
- Backed by a national network of 100+ affiliate legal experts across.

www.lexarjava.com

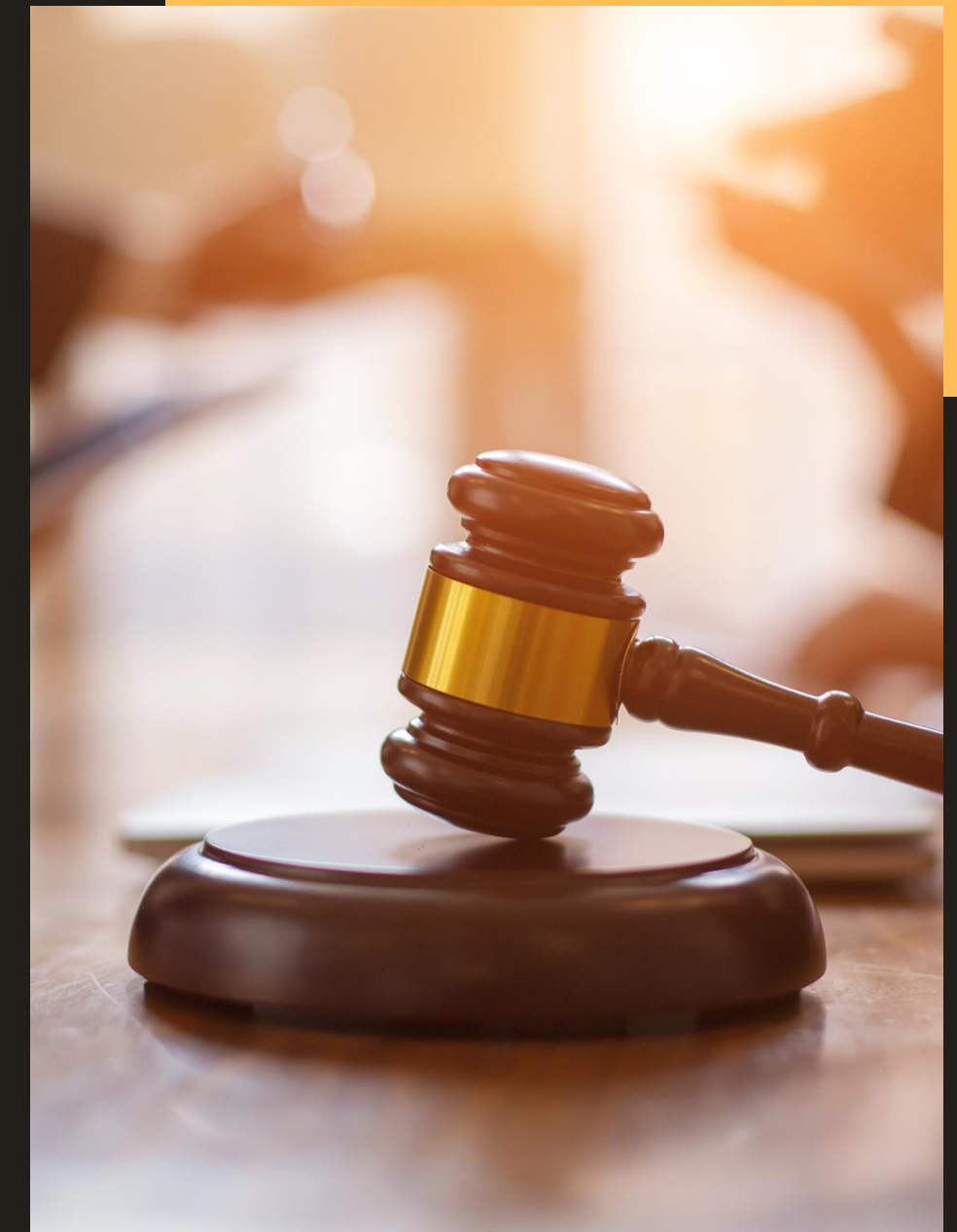


VISION & VALUES



Our Values – The Spirit of Arjava

- At Lex Arjava LLP, we are committed to delivering accessible, ethical, and client-first legal services.
- Rooted in ancient Indian philosophy, "Arjava" reflects our core values :Sincerity in our approach, Transparency in our processes, Straightforwardness in our advice. These principles define who we are—and how we serve.





OUR VALUE PROPOSITION



- Business-savvy legal advice
- Corporate + litigation strength
- 24/7 accessibility
- Transparent billing (flat fee/hourly/retainership)
- Honest and strategic legal representation

PRACTICE AREAS



Logistics & Supply
Chain Management,
Corporate &
Commercial Laws



Real Estate &
Infrastructure,
Advisory

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Litigation (Civil,
Criminal, Arbitration),
Writ Petitions, CBI/ED
cases



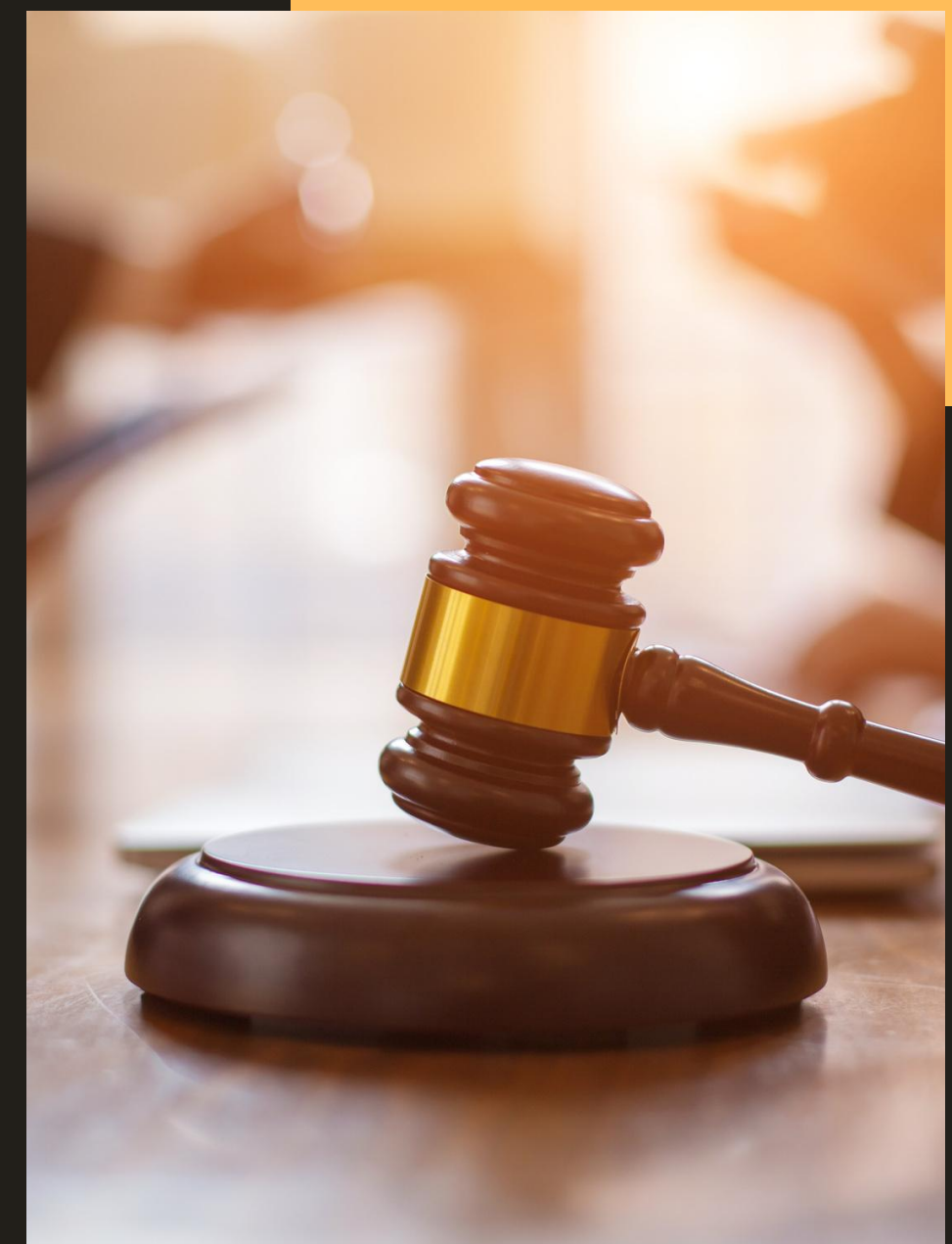
IPR, Taxation,
Banking and Finance,
Food Safety



M&A, JV, Strategic
Alliances, Due
Diligence etc.,



POSH, Labour
Laws, Industrial
Relations, etc.,





CLIENTS & SECTORS



Key Sectors We Serve:

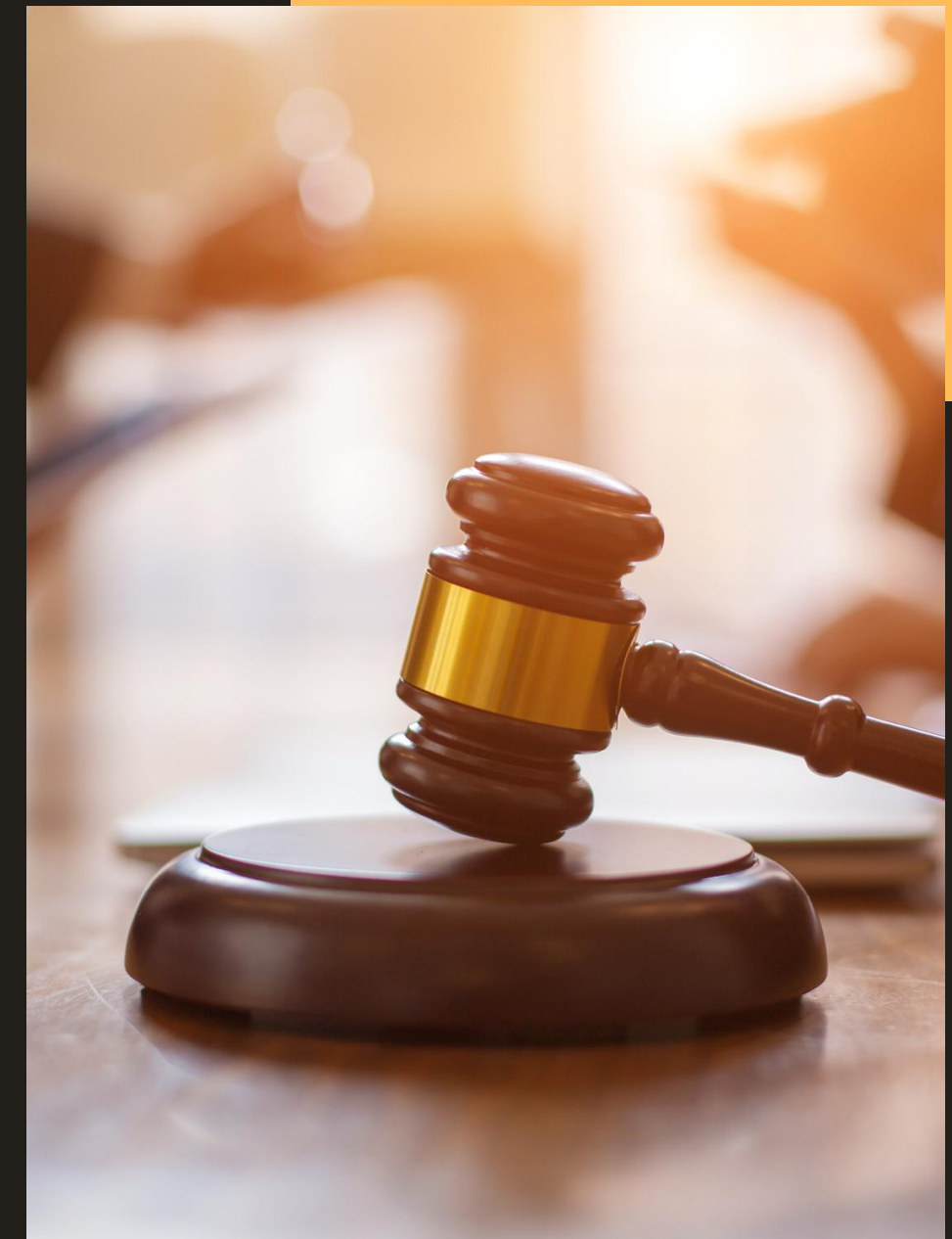
- Logistics & Transportation
- Manufacturing & Industrial
- Real Estate & Construction
- Banking, Financial Services & Insurance (BFSI)
- Pharmaceuticals & Healthcare
- Technology & Startups
- E-Commerce
- Energy & Infrastructure
- Power Projects

What Sets Us Apart



At Lex Arjava LLP, our clients are at the center of everything we do.

- We invest time in understanding industries, businesses, and needs.
- We anticipate challenges and deliver actionable, business-focused solutions.
- From complex litigation to cross-border structuring and regulatory compliance, we serve as strategic partners—not just legal counsel.
- Guided by reciprocal growth, we stay pragmatic and practical, not just theoretical.





OUR LEADERSHIP



NIRMAL K. PANDEY
Founding Partner

Alumnus: LL.B – Calcutta University
LL.M – Osmania University, Hyderabad

- Extensive experience in litigation, corporate transactions, and M&A
- Leadership as Group General Counsel for multiple companies.
- Managing legal affairs across India with strategic and pragmatic solutions



ASHOK KUMAR AGARWAL
Senior Partner

Alumnus: B.L – Andhra University,
Visakhapatnam

- 37+ years of litigation experience.
- Specializes in Real Estate, Arbitration, Writ Petitions, Land Grabbing, Consumer Laws, and Succession Law
- Expertise in Property Disputes and Civil Litigation



OUR LEADERSHIP



HEMANT SINGH A
Partner

- Alumnus: B.A. LL.B (Hons) – NALSAR University of Law, Hyderabad
- Former National Corporate Counsel with expertise in M&A, JVs, and commercial contracts
- Advises on Regulatory, IP, Compliance, Employment, and Arbitration matters
- Appears before the Bombay High Court and other forums



SRIDHAR JAKKULA
Partner

- Alumnus: BBA-LLB (Hons) – ICFAI Law School, Hyderabad
- Extensive experience in Civil, Criminal, and Corporate Litigation.
- Known for persuasive arguments and attention to detail.
- Solving critical property disputes and complex Civil and Criminal Litigation.



JOYRAJ DHAR

- Alumnus: Surendranath Law College
- Criminal law, Debts Recovery Tribunal (DRT), SARFAESI Act, and real estate law
- Practicing in lower courts and DRT, with significant exposure to property transactions



Notable Cases and Legal Achievements

Strategic Corporate Alliances:

- Advised on a joint venture between **Kintetsu World Express (Japan)** and **Gati Limited**.
- Supported the joint venture between **Gati-Kausar** and **Mandala Capital**.

Mergers and Corporate Restructuring:

- Handled mergers involving multiple companies consolidated into **Transport Corporation of India Finance Limited**.
- Managed Schemes of Arrangement under Sections 391 and 394 of the Companies Act for:
 - Transport Corporation of India Limited
 - Gati Corporation Limited
 - TCI Industries Limited
 - Transcorp International Limited

Acquisitions and Due Diligence:

- Oversaw the entire acquisition process, including due diligence in Gati Limited-Allcargo Logistics transaction
- Gati Infrastructure Ltd vs United India Insurance Company

Other Significant Legal Matters:

Successfully represented clients in diverse matters including:

- **IPR Dispute:** Gati and DTDC
- **Corporate Case:** United Breweries Ltd
- **Telecom Sector:** Reliance Communications Ltd
- Various disputes involving **immovable properties, civil and criminal litigation, consumer forum matters**, and **selective GST cases**, including appearances up to the **Supreme Court of India**.
- **Additional Legal Domains:** Select matters in: **Matrimonial Law, Power Project Advisory, Finance and Regulatory Compliance**





Gati vs. Air India – Cargo Agreement Arbitration



- 1. Strategic Partnership Breakdown:** Gati's cargo tie-up with Indian Airlines (later Air India) failed due to operational lapses and unmet commitments.
- 2. Prolonged Arbitration:** The dispute ran for over a decade, becoming one of India's longest logistics-related arbitrations.
- 3. Breach of Contract Upheld:** The tribunal confirmed Air India's failure to honor key terms, including cargo space and schedule guarantees.
- 4. Compensation Beyond Financial Loss:** Gati was awarded damages for business loss, operational disruption, and reputational harm.
- 5. Rare Win Against a PSU:** The case set a precedent with a private firm enforcing a ruling against a government-owned airline.
- 6. Emphasis on Contractual Clarity:** The award reinforced the value of clearly defined service obligations in strategic agreements.
- 7. Courts Backed Arbitration:** Judicial support for the award strengthened trust in arbitration over prolonged litigation.
- 8. Impact on Future PPPs:** The case influenced how cargo and logistics partnerships with public sector players are now structured.



LEX ARJAVA LLP

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THANK YOU

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CONTACT INFORMATION

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